

**DELEGATION TO IRAN**  
**5 – 9 MAY 2018**

**CROATIAN COMPANIES**  
(as of 26 April 2018)

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| <b>Company</b>                            | CROATIAN BANK FOR RECONSTRUCTION AND DEVELOPMENT (HBOR)   |
| <b>Address</b>                            | Strossmayerov trg 9, 10000 Zagreb   |
| <b>Representative/s</b>                   | Mr. Vedran Jakšić, Senior Executive Director<br>phone: +385 1 4591 681<br>fax: +385 4597 812<br>e-mail: <a href="mailto:vjaksic@hbor.hr">vjaksic@hbor.hr</a><br>web: <a href="http://www.hbor.hr">www.hbor.hr</a> |
| <b>Field of activity</b>                  | Banking and finance   |
| <b>Interest in doing business in Iran</b> | Export: Export financing<br><br>Other: Other banking products in Croatia  |
| <b>Contact person</b>                     | Ms. Nada Vlahov<br>phone: +385 1 4591 681<br>fax: +385 4597 812<br>e-mail: <a href="mailto:nvlahov@hbor.hr">nvlahov@hbor.hr</a><br>web: <a href="http://www.hbor.hr">www.hbor.hr</a>                              |

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| <b>Company</b>                            | DAMAVAND d.o.o.  |
| <b>Address</b>                            | Vinogradska 12 Dubrava Pušćanska, 10294 Donja Pušća  |
| <b>Representative/s</b>                   | Mr. Esad Prohić<br>phone: +385 91 12 10 289<br>e-mail: <a href="mailto:esad.prohic@gmail.com">esad.prohic@gmail.com</a>  |
| <b>Field of activity</b>                  | Consulting<br>Market investigation<br>Cooperation in the field of education and environmental protection   |
| <b>Interest in doing business in Iran</b> | Other: consulting, organization of workshops in the field of education, science, environmental protection and tourism<br>To meet with: <ul style="list-style-type: none"><li>• Ministry of Oil, Department for Environment</li><li>• Ministry of Education</li><li>• Ministry of Science</li><li>• Ministry of Transport</li><li>• SADRA</li></ul> |

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| <b>Company</b>                            | ECO CONSULT d.o.o.   |
| <b>Address</b>                            | Radnička cesta 34a, 10 000 Zagreb  |
| <b>Representative/s</b>                   | Mr. Zdravko Nikolić<br>phone: +385 95 7405 693<br>e-mail: <a href="mailto:znikolic@ecoconsult.hr">znikolic@ecoconsult.hr</a><br>web: <a href="http://www.ecoconsult.hr">www.ecoconsult.hr</a><br><br>Ms. Ivana Lukec<br>phone: +385 98 9524 556<br>e-mail: <a href="mailto:ilukec@ecoconsult.hr">ilukec@ecoconsult.hr</a><br>web: <a href="http://www.ecoconsult.hr">www.ecoconsult.hr</a> |
| <b>Field of activity</b>                  | <ul style="list-style-type: none"> <li>- Engineering in process industry</li> <li>- Engineering in Energy</li> <li>- Valves distribution</li> </ul>  |
| <b>Interest in doing business in Iran</b> | Export: <ul style="list-style-type: none"> <li>- Engineering services</li> </ul>   |
| <b>Contact person</b>                     | Mr. Zdravko Nikolić<br>phone: +385 95 7405 693<br>e-mail: <a href="mailto:znikolic@ecoconsult.hr">znikolic@ecoconsult.hr</a>   |

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| <b>Company</b>                            | EUROPERSIA d.o.o.  |
| <b>Address</b>                            | J.J Strossmayera 11, 31000 Osijek, Croatia   |
| <b>Representative/s</b>                   | Ms. Delaram Nafisi, Director<br>phone: 00385 914455701 – 00385 31283310<br>fax: 00385 31283510<br>e-mail: <a href="mailto:dnafisi@europersia.eu">dnafisi@europersia.eu</a> - <a href="mailto:delaram.nafisi@yahoo.com">delaram.nafisi@yahoo.com</a><br>web: <a href="http://www.europersia.eu">www.europersia.eu</a> |
| <b>Field of activity</b>                  | Consulting, coordinating & services for Croatian companies for Iran's market.  |
| <b>Interest in doing business in Iran</b> | Other: Consulting, coordinating & services for Croatian companies for Iran's market and vice versa   |

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| <b>Company</b>                              | GULLIVER TRAVEL  |
| <b>Address</b>                              | Obala Stjepana Radića 25, 20000 Dubrovnik, Croatia   |
| <b>Representative/s</b>                     | Mrs. Leila Prohić (GHELICH KHANI)<br>phone: 00385916035103 fax: 0038514920702<br>e-mail: <a href="mailto:leila.prohic@gulliver.hr">leila.prohic@gulliver.hr</a><br>web: <a href="http://www.gulliver.hr">www.gulliver.hr</a> |
| <b>Field of activity</b>                    | Tourism organization of events, Tour operator, MIC   |
| <b>Interest in doing business with Iran</b> | Other: Field of tourism and related industry and services  |

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| <b>Company</b>           | INA d.d.   |
| <b>Address</b>           | Avenija Većeslava Holjevca 10, Zagreb, Croatia   |
| <b>Representative/s</b>  | <p>Mr. Tvrtko Perković, Executive Director of Exploration and Production<br/> phone:+385 1 6450 200<br/> e-mail: <a href="mailto:tvrtko.perkovic@ina.hr">tvrtko.perkovic@ina.hr</a><br/> web: <a href="http://www.ina.hr">www.ina.hr</a></p> <p>Ms. Lilit Cota, Director of Exploration and Upstream Portfolio Development<br/> phone:+385 1 6450 709<br/> e-mail: <a href="mailto:lilit.cota@ina.hr">lilit.cota@ina.hr</a><br/> web: <a href="http://www.ina.hr">www.ina.hr</a></p> <p>Mr. Josip Bubnić, Director of E&amp;P Portfolio Development<br/> Phone: +385 1 4592 131<br/> e-mail: <a href="mailto:josip.bubnic@ina.hr">josip.bubnic@ina.hr</a><br/> web: <a href="http://www.ina.hr">www.ina.hr</a></p> |
| <b>Field of activity</b> | Oil industry   |
| <b>Contact person</b>    | Ms. Lucija Lidija Sandalj<br>phone: +385 91 497 1726 e-mail: <a href="mailto:lucijalidija.sandalj@ina.hr">lucijalidija.sandalj@ina.hr</a>  |

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| <b>Company</b>                            | IND-EKO d.d.  |
| <b>Address</b>                            | Korzo 40, Rijeka  |
| <b>Representative/s</b>                   | <p>Mr. Ilija Šmitran, Owner<br/> phone: +385/98260851; fax:+385/51336093<br/> e-mail: <a href="mailto:ilija.smitran@ind-eko.hr">ilija.smitran@ind-eko.hr</a><br/> web: <a href="http://www.ind-eko.hr">www.ind-eko.hr</a></p> <p>Mr. Željko Šmitran, Director<br/> phone: +385/98442074; fax:+385/51336093<br/> e-mail: <a href="mailto:zeljko.smitran@ind-eko.hr">zeljko.smitran@ind-eko.hr</a><br/> web: <a href="http://www.ind-eko.hr">www.ind-eko.hr</a></p> <p>Mr. Ljubomir Kostić, Sales Representative<br/> phone: +385/916104822; fax:+385/51336093<br/> e-mail: <a href="mailto:ljubomir.kostic@ind-eko.hr">ljubomir.kostic@ind-eko.hr</a><br/> web: <a href="http://www.ind-eko.hr">www.ind-eko.hr</a></p> |
| <b>Field of activity</b>                  | Waste management, Soil remediation, Industrial cleaning services<br>Trenchless pipeline rehabilitation  |
| <b>Interest in doing business in Iran</b> | Export: Services and knowledge in industrial ecology and environmental protection<br>To meet with:<br>- Oil companies<br>- Gas companies<br>- Refining and Petrochemical companies  |
| <b>Contact person</b>                     | Mr.: Ljubomir Kostić – Sales representative<br>phone: +385/916104822; fax:+385/51336093<br>e-mail: <a href="mailto:ljubomir.kostic@ind-eko.hr">ljubomir.kostic@ind-eko.hr</a>   |

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| <b>Company</b>           | INDUSTRIUS d.o.o.  |
| <b>Address</b>           | Bajagic 11, 21241 Obrovac Sinjski, Croatia   |
| <b>Representative/s</b>  | Mrs Tanja Luketic ,<br>phone: 00385 95-9226670 – 00385 21839373<br>fax: 00385 21839931<br>e-mail: <a href="mailto:tgercer@industrius.eu">tgercer@industrius.eu</a><br>web: <a href="http://www.industrius.eu">www.industrius.eu</a>  |
| <b>Field of activity</b> | -Development of welding technologies for workshop production, installation Maintenance and assembly.<br>-Performance of welding work in production, installation and repairs.<br>-Nurturing of existing and establishing of new business relationships with partners and participants.<br>- Investment in production, machine park, system of certification, and necessary educations. |
| <b>Contact person</b>    | Ms. Milenka Barac<br>phone: +385/99-4603883<br>e-mail: <a href="mailto:mbarac@industrius.eu">mbarac@industrius.eu</a><br>web: <a href="http://www.industrius.eu">www.industrius.eu</a>   |

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| <b>Company</b>                            | KONČAR – Generators and Motors Inc.  |
| <b>Address</b>                            | Fallerovo šetalište 22, 10000 Zagreb, Croatia  |
| <b>Representative/s</b>                   | Mr. Ante Elez, Member of the Managing Board<br>phone: + 385 1 3655 972, +385 99 2414 659<br>fax: + 385 1 3667 486<br>e-mail: <a href="mailto:aelez@koncar-gim.hr">aelez@koncar-gim.hr</a><br>web: <a href="http://www.koncar-gim.hr">www.koncar-gim.hr</a> |
| <b>Field of activity</b>                  | Energy production, generators, motors<br>Different types of industries interesting for electrical motor applications   |
| <b>Interest in doing business in Iran</b> | To meet with:<br>- MAPNA<br>- FARAB<br>- Cement industry<br>- Water irrigation<br>- Energy production  |
| <b>Contact person</b>                     | Ms. Tea Vujčić<br>tel: +385 1 3667 499, mob: +385 99 2433 816<br>fax: +385 1 3666 564<br>e-mail: <a href="mailto:tvujcic@koncar-gim.hr">tvujcic@koncar-gim.hr</a><br>web: <a href="http://www.koncar-gim.hr">www.koncar-gim.hr</a>                         |

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| <b>Company</b>                            | PODRAVKA GULF FZE   |
| <b>Address</b>                            | JAFZA One, BB1209, DUBAI, UAE   |
| <b>Representative/s</b>                   | Mr. Nermin Salman<br>phone: +971504550471<br>fax:+97148818549<br>e-mail: <a href="mailto:nermin.salman@podravka.ae">nermin.salman@podravka.ae</a><br>web: <a href="http://www.podravka.ae">www.podravka.ae</a> & <a href="http://www.podravka.com">www.podravka.com</a> & <a href="http://www.zito.si/en/">www.zito.si/en/</a>  |
| <b>Field of activity</b>                  | PODRAVKA is a food processing and pharmaceutical company based in Koprivnica, Croatia.<br>It produces the rather well-known product VEGETA, All-purpose Mix Seasonings, amongst thousands of other products in its diverse catalogue.<br>Food Seasonings and Spices, Soups, Ready and half-ready meals, Canned fish, Meat products, Vegetables, Sauces, Tomato Products, Baby Food, Bakery products, Confectionary , Frozen products  |
| <b>Interest in doing business in Iran</b> | Export: We would like to export the final and semi-final products (premix) to Iran.<br><br>Import: We would like to import spices, nuts, (frozen) vegetable for our own distribution network in Europe.<br><br>Other: We would like to establish the partnership with the experienced local partner for the production of seasonings and soups (event. Baby food as well).<br><br>To meet with: Well-known local companies with the production background for the above categories. |
| <b>Contact person</b>                     | Mr. Vedran Kelek<br>phone: +385996651183<br>e-mail: <a href="mailto:Vedran.kelek@podravka.hr">Vedran.kelek@podravka.hr</a><br>web: <a href="http://www.podravka.com">www.podravka.com</a>   |

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| <b>Company</b>                            | S.C.A.N. d.o.o.  |
| <b>Address</b>                            | Buzinski prilaz 38, 10000 Zagreb, Croatia  |
| <b>Representative/s</b>                   | Mr. Andrej Samardžić, Sales Director<br>phone: +385 98 536 210<br>fax: +385 1 370 7989<br>e-mail: <a href="mailto:andrej.samardzic@scan.hr">andrej.samardzic@scan.hr</a><br>web: <a href="http://www.scan.hr">www.scan.hr</a>  |
| <b>Field of activity</b>                  | S.C.A.N. d.o.o. is the leading Croatian instrumentation and control system engineering company, specialized in providing process automation solutions, mainly to the following industries: <ul style="list-style-type: none"> <li>- Oil&amp;gas production, both onshore and offshore</li> <li>- Oil refining</li> <li>- Oil product and LPG terminals</li> <li>- Pipelines</li> <li>- Petrochemical and chemical plants</li> <li>- Water and waste water treatment plants</li> </ul> Our main activities are: <ul style="list-style-type: none"> <li>- Design engineering and consultancy services</li> <li>- Functional safety engineering and consultancy</li> <li>- Systems integration and installation services</li> <li>- Instrumentation and control systems maintenance</li> <li>- Technical support</li> </ul> |
| <b>Interest in doing business in Iran</b> | Export: <ul style="list-style-type: none"> <li>- Design engineering and consultancy services</li> <li>- Functional safety engineering and consultancy</li> <li>- Systems integration and installation services</li> <li>- Instrumentation and control systems maintenance</li> <li>- Technical support</li> </ul>  |